



STRATEGIC TEAM MEMBER QUALIFICATIONS



WINTER ENVIRONMENTAL, a division of The Winter Construction Company, self-performs asbestos, lead and mold abatement; hazardous waste remediation; soil and groundwater treatment; industrial decontamination and dismantling; and select demolition.

Our professionals are skilled, dedicated individuals who continually set higher standards of performance for the company and strive to stay abreast of industry construction, technological and regulatory trends. This excellence has been recognized by Engineering News Record (ENR), who identified Winter Environmental as one of the **Top 200 Environmental Firms** and one of the **Top 20 Asbestos Abatement Contractors** in the nation. Through its contracting services, Winter Environmental has successfully completed more than 4,000 environmental projects for our clients.

Self-Performance

Winter Environmental employs more than 250 trained personnel with a long-term commitment to the company and its clients. Most work is self-performed on site. This high level of self-performance allows us to assure lower costs, a safer work site, higher quality control, faster completion times and better adaptability to unexpected circumstances. Our project managers and superintendents average 19 and 20 years of service with Winter Environmental, respectively.

Financial Strength

Winter Environmental is backed by the financial resources of The Winter Construction Company, an ENR Top 400 Contractor that has been in business since 1978. This means we can handle peak work loads with ease and we will be around long after the job is done.

Insurance and Bonding

Our overall insurance program includes \$25,000,000 in general liability coverage and \$10,000,000 in pollution liability coverage. Our bonding capacity is in excess of \$200,000,000. These metrics are as strong as can be found in the environmental industry.

Winter Environmental routinely performs its services under NAICS codes 562910, 238910 and 239990. We are considered a Small Business under NAICS Code 562910 (Remediation Services), with a Size Standard of <500 employees.





Relationships

Saying relationships matter is one thing; backing it up is another. Since its inception in 1978, Winter Environmental has placed a premium on building and sustaining successful, long-term relationships with its clients and with top industry professionals at organizations helping to shape the future of how we perform environmental work. The sincerity of our commitment is evident in the accolades we receive, such as “Subcontractor of Choice” designations with many nationally recognized general contractors/companies and also exceptional grading and compliance status with industry-leading third-party contractor management firms. These include:

- | | | |
|------------------------|---------------------|-----------------------|
| AECOM/URS | Burns & McDonnell | InternationalPaper |
| Alutiq Corporation/ARS | CB&I/Shaw | Koch/Georgia Pacific |
| AMEC Foster Wheeler | CH2M Hill | Lockheed Martin Corp. |
| Arcadis | Duke | Merk & Co. |
| Bank of America | Georgia Power | O'Brien & Gere |
| Bayer CropScience | Gilbane/ITSI | J.E. Dunn |
| Brasfield & Gorrie | Honeywell | Turner Construction |
| Brandenburg Industrial | Holder Construction | Mississippi Power |



Winter Environmental is the recent recipient of the National Demolition Association's 2014 Environmental Excellence Award.



Safety

From our employees to subcontractors and everyone involved with and affected by our work, safety is paramount at Winter Environmental. Our policies and procedures have a desired effect of continued improvement of worker safety and loss prevention.

A well-entrenched culture of Zero Accidents at Winter Environmental has helped produce an industry-leading *performance record with a current Experience Modification Rate (EMR) of .70.*

Winter	2015	2014	2013	2012	2011
Total Hours Worked	741,447	657,796	538,604	490,756	491,099
E.M.R.	0.70	0.69	0.87	0.89	0.90
Incidence Rate (I.R.)	0.27	1.82	1.12	0.82	0.41
DAW Case Rate	0	0	0	0	0
Days Away From Work	0	0	0	0	0
Medical Cases Only	0	2	0	0	0
DAW Cases	0	0	0	0	0
Fatalities	0	0	0	0	0
Total Recordable Injuries	1	6	3	2	1
1 st Aid Cases	5	5	2	5	7
DART	18	128	87	35	59

No Project too Big, No Vision Out of Reach
Let the professionals at Winter Environmental take you there.



In 2014, the National Aeronautics and Space Administration (NASA), called on Winter Environmental to perform Asbestos Abatement on towers B and D of the Kennedy Space Center Vehicle Assembly Building, and Asbestos Abatement on the Maintenance & Operations Buildings.

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Where We Work

Winter Environmental has delivered competitively-priced services across much of the eastern and southern United States, with the predominant number of our projects being performed in the Southeast and Mid-Atlantic.



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